

Never worked with Stonor before?

Don't worry, here's everything you need to know...



1

Fees

Unlike most recruitment businesses with a rigid fee structure, we tailor our packages to suit individual clients. Typically this is based on a % of the candidate's basic salary, we offer significant discounts for exclusivity and volume.

2

What if they Leave?

What happens if the person leaves? One of the benefits of working with Stonor is our insurance policy that allows you to hire with confidence. It's rare that people leave within their probation (around 8% in our case) so we offer a full refund in those situations. In addition to this, we offer a "Pay As You Grow" (PAYG) option which further insures you against people leaving...

3

What is Pay As You Grow? (PAYG)

For those clients that choose to use Stonor exclusively, we offer a monthly payment option. Instead of being invoiced for the full fee on the day the candidate starts, we spread our fee over 12 equal monthly instalments. This is particularly helpful for multiple hires.

4

Why is PAYG so popular?

Our clients love the PAYG option we offer, because:

- It allows them to pay for permanent staff as though they were a freelancer.
- It massively limits risk as the company will only pay for the months the person is employed (if they leave).
- It eases cashflow by spreading the payments interest free.

5

What are the payment terms?

Whether PAYG or conventional, our invoices are all due after 30 days.

Are there any other reasons to partner with Stonor?

- 💰 Our consultants know what they're doing, they have an average of eight years' experience in your industry.
- 💰 That knowledge means we pitch your business just like you would.
- 💰 We only charge on successful placement, no placement, no fee.
- 💰 If the person we place isn't successful, we give you your money back.
- 💰 Our candidates and clients [love us](#).
- 💰 Our exclusive brand [ambassador programme](#) means you are rewarded for referrals.
- 💰 Exclusive clients are invited to join "Stonors" our reward programme that offers discounts and fun prizes to clients throughout the year.